Reunion Planning

How to Plan a Successful Reunion

ALPHA KAPPA PSI
The Professional Business Fraternity
The Reunion Event

Q) Should you have a reunion?

A) Absolutely.

You should have a reunion for the same reason your high school class hosts a reunion...people want to see each other, reminisce, and find out what long lost friends (or brothers) are doing these days. Who is married? Who has children? Who owns their own company? Reunions are a means for people to come together again...to laugh...to catch up...to remember some of the best years of their lives. Relationships can be rekindled at reunions. Also, the benefits that the reunion can provide to the chapter hosting the reunion should not be underestimated. Student chapters can witness all of the other people who were in their shoes years before. Just seeing the lasting bonds of friendship and brotherhood can give student members a new respect and appreciation for what they’re currently experiencing by being a part of Alpha Kappa Psi. Alumni can see firsthand that current student members are still practicing many of the traditions their alumni brothers began or participated in. Reunions can also be seen as fundraising opportunities, and not just as another expense to the chapter. Overall, alumni reunions are just an important aspect to any brotherhood. Alumni are scattered all over the United States and the world and a reunion is a way to remind fellow brothers of their times in college and how important Alpha Kappa Psi was and is to their college and professional lives.

Size

The first step to take after deciding to host a reunion is to determine how big or small you want the event to be. Reunions can be as small as a simple social get-together, or as big as a grand banquet. In order to determine the size of your event, you should take the following items into consideration:

1) Do you want this to be a chapter alumni reunion or a local area alumni reunion (i.e., is this for Alpha alumni only or for any AKPsi alum living in the New York area)? You can also do a combination of both. For example, when Iota Xi had their 25th anniversary, they invited all Iota Xi alumni regardless of where they lived, as well as any other AKPsi alumni living in the Phoenix metropolitan area.

2) What is your budget for the event? Will you charge people to attend, will your chapter pay for everything, or will your chapter subsidize part of the event while also collecting money from attendees? Determining your budget will help your chapter decide the size of your event. This is important because, even if you plan on having a fundraiser at the event, the reunion will require an initial outlay of funds.

Ideas for Small Reunions

- Have a small social at a local restaurant. You can arrange for a buffet style of appetizers sponsored by the chapter, or you can just have each person pay individually for their meals. This is a great type of reunion to have for chapters that don’t have a lot of time or money to plan the event. It is also a great way to get all the alumni together in those non-big year anniversaries.
• Hold a BBQ at a local park, or at the chapter house, if you have one. The chapter can choose to supply some of the food/drinks and have the attendees provide the remainder of items. Many chapters with houses use this as an opportunity to get donations from alumni to fix up the house!!!

• Student chapters can invite the alumni to their own end-of-the-year banquets or formals. Since the chapter is already planning the event, all this requires is some extra invitations and a little consideration for event activities.

### Ideas for Large Reunions

• For bigger events, you could hold a banquet at a local hotel or meeting room. The banquet could consist of dinner and dancing, a professional speaker, and/or a silent auction. Be creative. You know your audience the best, so you decide what you think would work best for your alumni!

### Timing

• When do you want to hold the event? Is there some other special event going on in the area that you can use to help make your event more marketable (i.e. your university’s Homecoming, an athletic event, a 3 day weekend)?

• Plan larger reunions around a special year for the chapter (i.e., 30th, 50th, 75th, etc.), and smaller reunions for the other years. Not having such a large-scale reunion every year will make the event more special and something to look forward to when it is large-scale. It will also help alleviate the amount of energy needed to go into planning such an event on a yearly basis.

• If you are affiliated with a major university, it is a great idea to plan around Homecoming. Homecoming is a time for alumni to come ‘home’ to their university. Generally, the university plans many other alumni events, such as the Homecoming football game, alumni BBQs, and special university traditions. Alumni will be more likely to attend your event if they can make a weekend of it, or if they are already planning to be in town anyway.

• Remember that many alumni have spouses and/or family now. Be wary of what day of the week you choose to host the reunion. Decide if you want to invite spouses, and, if feasible, maybe arrange babysitting services. (Hint: the local student chapter can possibly provide babysitting services as a fundraiser)

### Activities

The following are several ideas you could include as part of your reunion event.
**Silent Auction**

A silent auction is an auction without an auctioneer. It can be a major fundraiser ($1,000 - $2,500) if planned properly, while providing great deals and fun opportunities for students and alumni. The best way to put together a silent auction is to seek donations from local businesses and then put them together in packages. Good places to write or request donations from are hotels, airlines, rental car companies, area restaurants, chain restaurants (for those out-of-towners), sports organizations, bookstores, department stores, salons, and golf courses. The different prizes can be packaged into 'like' products. For example, you could put haircut, facial, and manicure gift certificates into a package titled, “Pamper Yourself!” or a restaurant gift certificate, movie passes, and free ice cream into a package called “Date Night.” When brainstorming your list of companies you’d like to seek donations from, keep in mind that there is generally a 30% positive response rate. So if you’re looking for about 30 donations, try to solicit donations from at least 100 companies. Most companies respond back within the first few weeks of mailing out your letters (a sample of which is included in the appendix). You can then follow up with all the companies you didn’t hear from with a personal phone call or walk-in visit. If the thought of visiting or calling so many businesses sounds daunting, remember to seek help from your brothers. You could allocate visits among members that live in the same geographic area as the business. This makes the work on each individual much easier. Furthermore, one of the most successful ways to get donations is from members that are working for the hotels, restaurants, and other companies that you would want to donate to your event. Having these members help get donations from their employers is truly the easiest way to get the most and best prizes. As far as the actual auction, bid sheets and table tents with the package titles are needed. One option is to assign each person a bidding number, so that the bidding is anonymous. Also, ensure you set a time limit and stick to that time limit, to make all bidding as fair as possible. Remember to send out thank you letters to your sponsors as soon as possible after the event, including details on the event success. This is especially important if you want them to donate to future events!

**Raffle**

If you choose to do a raffle, you can seek donations in the same fashion as seeking prizes for the silent auction. Raffle prizes can be raffled on individually, or in packages. Be sure to check your state’s gaming laws regarding raffles.

**Dancing**

If you are going to have dancing as one of the events at your reunion, ensure your DJ(?) is well qualified. If the music is not enjoyable, and applicable to alumni of all ages and generations, then it is likely that your guests will not enjoy themselves. Remember to keep in mind the demographics of your attendees and their music likes and dislikes.

**Speaker**

Another idea is to have a keynote speaker at your event. Maybe you have a prominent or famous alumni, or an alumni that is embarking on a new or exciting career path who can address your guests. It’s also possible that a fellow brother may work with someone or knows someone in the community willing to be a professional speaker.
**Slide Show**

Many student chapters do slide shows at the end of each semester. Most likely, these slides are stored with someone in the chapter or passed down between the historians. If you know who is attending your event from your RSVP responses, try to pick out old slides that have your attendees in them. Having a slide show will remind your members how much fun they had when in college, and can be a very special and humorous part of the reunion event.

**Awards**

It’s possible that your chapter may hand out awards each year. If it does, then your reunion is a great way to publicly recognize brothers for their fraternal service and/or professional accomplishments. These awards can be for both student and alumni brothers.

**University Sporting Events**

If you choose to host your reunion during Homecoming, and football is a popular sport at your school, work with your Athletics Office to secure a block of tickets for your alumni. This goes for other sporting events as well, basketball, hockey, soccer, i.e. the popular sport at your university. When you invite alumni to your event, also inform them of the reserved tickets they could purchase in conjunction with the reunion ticket.

**Sporting event/tournament**

If you want to make your reunion a weekend event, then plan other activities for the rest of the weekend. Many alumni like to play golf or may want to attend a professional sporting event together. This is extremely attractive to those brothers traveling from out of town.

**BBQ**

As mentioned above, a BBQ can be an extremely successful reunion, if your chapter would like to host a smaller event requiring less planning. Hold the BBQ at a local park or at the chapter house. This is a great event to hold with pledges, so they can meet the alumni and witness how valuable the power of an alumni network can be.

**Planning**

Planning for your reunion event is the most difficult and time-consuming part of hosting a reunion event. However, the more time you put into planning for your event, the bigger success the event will be.
How do you get people to attend the reunion? There are many tricks.

First and foremost, you need to be able to locate your alumni and notify them that the reunion is happening. The first step is to ensure you have a current address list. If your chapter maintains a thorough address list, use that. You can always get a current list from the National Office.

The Iota Xi chapter had a great idea to test its address list. It worked with one of its corporate sponsors, The Princeton Review, to send out postcards to the alumni addresses first. The chapter gave The Princeton Review its list, and The Princeton Review sent out postcards advertising its GMAT classes to the alumni. For all of the postcards that got returned, the Iota Xi chapter knew it didn't have a current address, and as a result, didn't waste postage by sending out an invitation to the incorrect place. The Princeton Review was happy to participate because it received a mailing list of hundreds of business graduates; prime candidates for its review courses. Thanks to the Internet White Pages, the chapter was able to find many of those incorrect addresses.

Once you have your address list in place, the next step is to market the event and generate enough interest that alumni will want to attend. The following are some ideas on how to get interest in people attending the event:

- When sending out your invitations, include a ‘Where Are They Now?’ list as part of the invitation package. A sample of this can be found in the Appendix. This will get alumni thinking about members they may have forgotten, and generate curiosity about what they and others are doing in their lives.

- Get your really involved or closely connected alumni to commit to attending the event early on, and ask them to rally the support of their good friends and brothers to also attend the event.

- Use the Family Tree. Brothers may keep in closer contact with their Big Brothers than other members. If you are going to attend the reunion, call your Big Brother and ask them to attend. Ask them to call their Big Brother, and so on.

- After you get a list going of people that have RSVP’d, send out a reminder invitation and list the people that have said they will be attending the reunion. If a brother sees that Nathan Lane, Jr. is attending, they may be more inclined to attend because they see someone they know attending the event as well. This can work both because brothers want to see certain people and catch up, and also to overcome the fear of being the only one from a certain era or pledge class attending. Done correctly, this can cause your attendance to really snowball. The more people that are coming, the more interest they create by those that haven’t committed yet, attracting them to attend, and so on.

If you are going to hold your event at a hotel, many times a deposit is required for a security guard. Sometimes this fee can be waived. Be sure to ask about the requirements when calling around for quotes.
Bar

If you’re having a large event at a hotel, conference center, or restaurant, you’ll probably want to consider a cash bar at for the event. Sometimes a deposit is required, but will get waived if you spend more than a certain amount of money. This is another item to be sure you ask about when looking for a location. Please see the Appendix for the Board of Directors Statement of Policy regarding alcohol at Fraternity functions.

Theme

You may want to have a theme to your event. You can choose a simple blue and gold AKPsi theme with blue and gold balloons, centerpieces, and other decorations, or you can go with the traditional 25-year silver or 50-year gold themes. If you are having a less formal reunion, you can choose any theme and make it as minimal as some themed decoration or take it all the way to full-out costumes.

Program

You may want to hand out a program at the event with the afternoon’s or evening’s agenda, a thank you to donors and sponsors of the event, a listing of raffle or silent auction items (if applicable), and anything else you think should be included. A sample is included in the appendix.
The documents provided in the Appendix are samples from the 25 year reunion held for the Iota XI/Phoenix Alumni Chapter. They are provided as a resource for your chapter.

### Appendix A – Sample Task List

The following is a recommended task list for hosting a reunion. Your chapter may add or modify some of the tasks recommended, based on the scale of your event. The timeframe may also be adjusted to fit the needs of your event.

#### REUNION TASK LIST

<table>
<thead>
<tr>
<th>TASK</th>
<th>WEEKS TO REUNION</th>
<th>COMMENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Venue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Determine Budget</td>
<td>25</td>
<td>How much do you want to spend? Is this to be a fundraiser?</td>
</tr>
<tr>
<td>Determine date and time</td>
<td>25</td>
<td></td>
</tr>
<tr>
<td>Shop various places to host event</td>
<td>20-25</td>
<td></td>
</tr>
<tr>
<td>Verify security fees</td>
<td>20</td>
<td></td>
</tr>
<tr>
<td>Verify bar fees</td>
<td>20</td>
<td></td>
</tr>
<tr>
<td>Choose menu</td>
<td>20</td>
<td></td>
</tr>
<tr>
<td>Determine any AV Needs</td>
<td>20</td>
<td>Microphone, slide projector, etc.</td>
</tr>
<tr>
<td>Secure speaker(s), if necessary</td>
<td>15</td>
<td></td>
</tr>
<tr>
<td>Secure DJ if necessary</td>
<td>15</td>
<td></td>
</tr>
<tr>
<td>Determine room logistics</td>
<td>3</td>
<td>Registration table, podium, buffet, table set-up, etc.</td>
</tr>
<tr>
<td>Choose centerpieces</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Buy decorations</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>Decorate room</td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>

| **Attendees**                             |                   |                                               |
| Determine guest list                      | 25                |                                               |
| Obtain address information from National Office | 25          |                                               |
| Send postcard to verify addresses         | 25                | Optional                                      |
| For all returns – research addresses on the web | 23        |                                               |
| Create invitation packets                 | 20                |                                               |
| Create informal invitation                | 20                |                                               |
| Determine price                           | 20                |                                               |
| Write invitation letter                   | 20                | Give details of the event                     |
| Include flyer that would spur memories of “AKPsi Days” | 20    | “Remember when…” type items – generates interest |
| Include Missing/Lost Alumni List          | 20                | Many alumni may know where fellow Brothers are living |
| Include FAQ page                          | 20                | Optional – what is dress code, are guests allowed, etc. |
| Include RSVP card/envelope                | 20                |                                               |
| Follow-up with non-respondents            | 10                | Include a list of that that plan to attend – will spur attendance when they see who is already on the list |
| Follow-up with respondents                | 10                | Ask for additional support in gaining RSVP’s   |
Gain support from alumni in recruiting attendees  
Big Brother Chain – brothers contact Big Brother to invite to event  
Invite student chapter members/pledges  

Silent Auction/Raffle  
Determine potential solicitation companies  
Gather local company contact names and information  
Gather company contact names and information of member’s contacts  
Enter information into sponsorship database  
Write donation letter  
Mail merge to personalize  
Assemble letters for mailing  
Follow-up with companies to ensure receipt of solicitation  
Re-send designated companies letters  
Write generic proposal letter  
Have letter available at chapter meetings  

After receipt of donations:  
Put sponsor name/link on webpage  
Group into packages  
Buy tagboard for table tents  
Buy paper for bidsheet/program brochure  
Make auction bid sheets  
Make table tents  

Program  
Design reunion program  
Agenda  
Auction packages  
Sponsors  
Member thank you’s  
Copy tournament guide  

Volunteers  
Secure for registration  
Secure for help with set-up  
Secure for help with silent auction  
Ensure historian present to take pictures
After Reunion

- Send thank you letters to donors with highlights of the event +1 Attendance numbers, amount raised
- Send thank you letters to attendees with highlights
- Update silent auction database with company contact information +1
- Delete return addresses +1
- Add new contact information from hand delivered sponsors +1
- Have a de-brief meeting +1 What to do/not to do, in the future
- Determine dates of next reunion +1
- Reward committee/volunteers +1

Administrative

- Keep income statement to determine profits Ongoing
- Record all monies submitted to treasurer Ongoing
- Create/distribute/collect surveys 0
Appendix B – Sample Income Statement/Budget

Alumni Reunion
Income Statement

Revenues:

Dinner
100 Alumni $ 30.00 per person $ 3,000.00
40 Student $ 25.00 per person $ 1,000.00
140 Total Players

Total Dinner Revenue $ 4,000.00

Fundraising
Silent Auction $ 1,000.00

Total Revenue: $ 5,000.00

Expenses:

140 Dinners $ 24.95 each $ 3,493.00
Postage (invitations) $ 120.00
Postage (donations) $ 34.00
Postage (thank you letters) $ 20.00
Slide show $ 50.00
Silent Auction materials $ 20.00
Decorations $ 50.00
Speaker gift $ 25.00

Total Expenses: $ 3,812.00

Income: $ 1,188.00
Appendix C – Sample Documents

- Alumni Invitation Letter
- FAQ’s
- Weekend Events
- Survey
- Program
Dear Alpha Kappa Psi Alumni,

The Iota Xi and Phoenix Alumni chapters of Alpha Kappa Psi are experiencing their 25th year anniversaries this year. To honor this occasion, the Iota Xi chapter has decided to host a reunion for all Iota Xi and Phoenix Alumni to attend.

The reunion will be held on Thursday, November 13, 1997 at 6:00 p.m. at the Holiday Inn in Tempe. The banquet will consist of cocktails and a silent auction from 6:00 – 7:00 p.m., a keynote speaker from 7:00 – 7:30 p.m., dinner and announcement of auction winners from 7:30 – 8:30 p.m., and a commemorative presentation of the last 25 years from 8:30 – 9:30 p.m. The attire is business casual and the cost of attending the reunion is $30.00 per person.

The banquet will be the beginning of a weekend of festivities because it is Homecoming at Arizona State University. We will kick off the weekend with the banquet on Thursday evening. Friday night will be a social at 5:30 p.m. at Uno’s Pizzeria on Mill Ave., from there we will head over to “A” Mountain to be a part of the traditional lantern walk. On Saturday, the Iota Xi chapter will be taking part in the Homecoming parade. We are encouraging all of our alumni to come and walk with us in the parade. The weekend will end with a fun-filled afternoon including a tailgate barbeque and watching the Sun Devils take on the Oregon Ducks.

The Iota Xi chapter is very excited about this event and hopes that you are as well. We want to see all Iota Xi and Phoenix Alumni attend the activities because no matter which school our alumni have graduated from, we all share a common bond – brotherhood! So mark your calendars for November 13 because it is going to be a great time!

Please complete and return the enclosed RSVP card by September 30. If we have your wrong address, please indicate your new address on the return envelope.

More details will follow to those who have expressed an interest in attending. If you have any questions, please contact me by phone at (555) 321-1234 or vial email at A.K.Psi@anyshool.edu. Be sure to check out the reunion directory on our website, www.akpsireunion.com.

Hope to see you in November!

In U… & I…,

Jessica Hill
Alumni Liaison
Frequently Asked Questions

What is a silent auction?
A silent auction is an auction without an auctioneer. Each guest will be assigned a number and guests will make written bids during the first two hours of the reunion. It’s important that you periodically check on all items you have bid on to ensure you are the highest bidder. At the close of auction, the person placing the highest bid, wins the package! Auction winners will be announced following dinner. Auction proceeds will Iota Xi’s continued efforts of producing quality events for it’s member’s professional development.

What types of items will be in the auction?
We are combining many of the auction items into packages. Some of the possibilities include a trip to San Diego, a trip to Las Vegas, a weekend stay in Sedona, golf, family entertainment, health services, a Mill Ave. package, sports fanatic packages, limousine services, beauty services, resort stays, and romantic getaways.

Where can I stay if I am coming from out of town?
The Holiday Inn of ASU has extended a rate of $84.60 per night for members of AKPsi. To make reservations, please call (602)968-3451. Be sure to mention that you are with AKPsi to receive the discounted rate.

How do I know who will be there?
Ensure you know plenty of fellow brothers at the reunion by convincing others to attend with you. If you still talk with your Big Brother, please personally invite them to the event. Have them invite their Big Brothers; send word up the family tree!

How can I get tickets to the football game?
If you are interested in attending the ASU – Oregon football game at a group rate of $8, please return your RSVP card by September 30, 1997. If you decide to attend the game after this date, tickets may be purchased through the ASU Box Office at (602) 965-3861.

Are the Reunion activities open to everyone?
Yes. You may bring any friends, spouses, family or loved ones to any of the reunion activities. Just be sure to indicate the number and names on the RSVP card.

What is the dress for the banquet?
Business casual.

If I plan on coming with someone from the Fraternity, do I respond for them as well?
No. We ask that each person invited respond individually for our records. However, you may mail more than one RSVP in the same envelope.
Weekend Events

Thursday, November 13, 1997

6:00 p.m.  BANQUET and SILENT AUCTION

Friday, November 14, 1997

10 a.m. – 2 p.m.  SPIRIT DAY: Hayden Lawn (above library)

2 p.m. - ???

FLOAT BUILDING: Paul O’Brien’s house
27 E. Erie St. (Off Mill, between Broadway and Southern)

5:30 – 7 p.m.  SOCIAL: Uno’s on Mill

7 – 8 p.m.  LANTERN WALK: “A” Mountain

Saturday, November 15, 1997

10 – Noon  PARADE
(Meet at 9 a.m. at the float if you plan on walking: McAllister Ave. near McAllister/University Intersection)

2 – 4 p.m.  TAILGATE BBQ: Towers Apartments on 5th Street and Forest Ave.
(Meet on top of parking structure. Bring own food and drinks. Plates, napkins, silverware and chips are provided)

4:30 - 8:30 p.m. ASU vs. OREGON: GO SUNDEVILS!!!!!!
AKPSI 25 YEAR REUNION SURVEY

Name: __________________________________________ Year graduated: __________________________

Are you married: ________________ Name of Spouse: ___________________________________________

Do you have kids? How many?: _________________ Names: _______________________________________

Where do you currently live? ____________________ # of miles from ASU:____________________________

How many different addresses have you had since graduation?: ______________________________________

Which brother has changed the most since college?: ______________________________________________

Which brother hasn’t changed at all since college?: _______________________________________________

Who was your Big Brother? _____________________________ Do you still keep in touch? _______________

Who was your Little Brother(s)? ______________________________________________________________

Do you still keep in touch? ______________________________ We are making a family tree!!!!!!!!!!!!!

Your most memorable moment/story in AKPsi? M________________________________________________

Would you or your company be interested in playing/sponsoring our golf tournament next fall? YES NO

Would you be interested in participating in the alumni/student membership program next semester? YES NO

Would you be interested in attending an annual gathering every Homecoming? YES NO
Iota Xi would like to thank the following people for their support:

Connie Baca
Dave Binsfeld
Van Dam
Larry Davis
Matt Gahan
Frank Groux
Elmer Gooding
Patrice Lindberg
Bill Johnson
Scott Johnson
Judy Leung
Adeel Rahman
Mark-Devon Verdejo
Mary Whelan
Hal White
Dave Yorita

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Chad Doyle
Nicolle Frech
Yvonne Govind
Andrea Iang
Alicia Levy
Seth Mazzola
Jodi McCoy
Christy Meek
Erika Meister
Tim Mitchell
Brooke Narveson
Nick Raines
Jim Vanasco
Rob Vanasco
Charles Ward
Auction Guidelines

Thank you for your support of Iota Xi's 25th Year reunion. The following guidelines are to assist you in bidding for prizes in our silent auction. All proceeds from the silent auction with benefit the Iota Xi chapter students and programs. Have fun and win some great prizes!

♦ The silent auction will begin at 6:00 p.m. Winners will be announced following dessert.

♦ Cash and checks are accepted forms of payment. Make checks payable to Alpha Kappa Psi.

♦ Winners are responsible for claiming their prizes tonight or by making other arrangements with Iota Xi at a later date.

♦ Although we have done our best to inform bidders of prize limitations, all restrictions and exclusions are the ultimate responsibility of the purchaser.

Thank you for your support of the Iota Xi chapter of Alpha Kappa Psi.

Special Thanks To Our Donors:

AAA Travel Agency
AMC 24
ASU Bookstore
Carstens Salon
Castles-N-Coasters
Connolly & Gray Jewelers
Dillard's Fiesta Mall
Embassy Suites
Enchantment Resort
Enterprise Rent-a-Car
Fiddlerssticks
Grand Canyon Railway
Harkins Theatres
Hi-Health
Holiday Inn
Imperial Palace
Info Screen Printing
Bill Johnson
Karsten Golf Course
Lonestar Saloon & Steakhouse
Oceanide Arena
Out of Africa
Phoenix Suns
Quantum North America
Riviera Hotel & Casino
Sears
Tempe Dental Group
The Body Shop
The Buttes
The College Store
The Great Bagel and Coffee Shop in Chandler
The Landmark Restaurant
The Pointe at Squaw Peak
The Princeton Review
The Q Sports Club
Tucker-Bramsen Tire
#21 Vegas Vacation - Three days/two nights stay at the Imperial Palace in Las Vegas, Sunday through Thursday (excluding holidays), including Legends in Concert Show, an Emperor's Buffet, admission to the Imperial Palace Auto Collection, and gaming lessons; and two passes for a Riveria Hotel and Casino Mardi Gras Show. Must be 21 years of age and reservations are made on a space available basis.
Value $230
Opening Bid $50

#22 Pamper Yourself - A gift basket for men and women courtesy of Dillard's Fiesta Mall, a $50 gift certificate for jewelry at Connolly & Gray Jewelers, and 2 haircuts/styles from Carsten Salon good until January 31, 1998.
Value $340
Opening Bid $40

#23 All Aboard - Passes for two to step aboard Grand Canyon Railway for a 65-mile excursion of Northern Arizona countryside, high desert plains and small canyons. Passes are subject to National Park Service Entry fees and expire August 28, 1998.
Value $100
Opening Bid $20

#24 Wake Up To A Good Start - Enjoy your mornings with this gift basket from The Great Bagel and Coffee Shop in Chandler, and a dozen doughnuts, bagels and cream cheese from Dunkin' Donuts.
Value $50
Opening Bid $5

Value $200
Opening Bid $40

Silent Auction Packages

#1 Young at Heart - Four Family Fun Passes at Fiddlesticks good for Mini-Golf, Range Balls, Bumper Boats, Go-Karts, Bumper Cars, and Batting Cages; 4 Harkins Theatres movie passes expiring April 1998; 4 Oceanside Arena passes expiring May 31, 1998; and 4 passes to Out of Africa Wildlife Park.
Value $150
Opening Bid $25

#2 Four Play - Foursome of golf at ASU Karsten Golf Course Monday through Thursday, or $85 when redeemed on a weekend. Expires June 30, 1998 (excluding holidays).
Value $85
Opening Bid $20

#3 Enchanted Sedona - One night stay for two in a deluxe guest bedroom in beautiful Sedona's Enchantment Resort. Good Sunday through Thursday until November 30, 1998. Not valid in March, April, October or on weekends or holidays. Reservations must be made on a space available basis.
Value $210
Opening Bid $50

#4 Paint Alwaukee Red - A night at the movies for two, dinner for two at Oscar's, and a $25 gift certificate to As You Wish. Movie passes expire March 21, 1998.
Value $75
Opening Bid $10

#5 Back To School - Thinking of getting your MBA? Get back to those books with this GMAT preparation course from The Princeton Review.
Value $895
Opening Bid $100

#6 Top of the Rock - Weekend for two at The Buttes in Tempe, Room accommodations for Friday and Saturday nights (room and tax only). Offer expires September 30, 1998.
Value $150
Opening Bid $35
#7 The Energizer - A one month gift certificate to The Q, $30 gift certificate to Hi-Health, the Bun Blaster, and a haircut/style from Carsten Salon. 
Value $ 175  
Opening Bid $ 30

#8 Road Trip - Take a road trip with this weekend car rental up to a mid-size car from Enterprise Rent-A-Car. You'll also get two travel bags from the AAA Travel Agency. Individual must be 25 years of age, have a valid driver's license, and meet normal credit requirements. 
Value $ 120  
Opening Bid $ 20

#9 Friday Night Fun - A $25 gift certificate to The Landmark Restaurant, 4 admission tickets to Oceanside Arena expiring May 31, 1998, a night at the movies for 4 expiring March 31, 1998, and "create your own Polar Pizza" from Baskin-Robbins. 
Value $ 120  
Opening Bid $ 25

Value $ 115  
Opening Bid $ 15

#11 Sun Devil Spirit - Enjoy the new theme at ASU's football games of wearing gold with 2 different ASU gold T-shirts. 
Value $ 20  
Opening Bid $ 5

#12 Blue And Gold - Show your pride with an Alpha Kappa Psi polo. 
Value $ 25  
Opening Bid $ 5

#13 A Suite Experience - A Friday or Saturday night stay (room and tax only) for two at the Embassy Suites in Tempe and dinner for two at Oscar's. The offer is valid until September 31, 1998. Reservations must be made on a space available basis. 
Value $ 100  
Opening Bid $ 10

#14 The Fans - An autographed 10 X 14 picture of Cedric Ceballos. 
Value $ 25  
Opening Bid $ 5

#15 Pearly Whites - Opalescence tooth whitening treatment. Diagnostic examination required prior to the treatment. 
Value $ 340  
Opening Bid $ 75

#16 Straight To The Pointe - A night stay for two at the luxurious Pointe Hilton at Squaw Peak and dinner for two at Lone Star Steakhouse and Saloon up to $100. Offer expires November 1, 1998. 
Value $ 200  
Opening Bid $ 40

#17 Good Times - Two admission passes to Castles-n-Coasters for all day unlimited rides and miniature golf expiring December 31, 1997, 2 Harkins Theatres passes expiring April 1998, and 2 Oceanside Arena passes expiring May 1, 1998. 
Value $ 60  
Opening Bid $ 5

#18 Motor Vehicle Makeover - Lube oil filter, computerized wheel balance, and 4 tire rotation from Tucker Bruson Tire and Automotive and $100 gift certificate to Sears. 
Value $ 200  
Opening Bid $ 20

#19 Go Devils! - Show off your ASU spirit with an ASU sweatshirt and two ASU T-shirts. 
Value $ 60  
Opening Bid $ 5

#20 The Pick-Me-Up - One month pass to The Q Sports Club, a haircut/style from Carsten Salon expiring January 31, 1998, a video mini seminar on time management by Bill Johnson, and a gift basket from The Body Shop. 
Value $ 100  
Opening Bid $ 10